

GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. - PUBLIC

Financial Statements & Accountant's Compilation Report

December 31, 2012

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc. 120 S.E. 6th – Suite 110 Topeka, Kansas 66603

We have compiled the accompanying financial statements and supplemental information of Growth Organization of Topeka / Shawnee County, Inc.—Public (a division of Growth Organization of Topeka/Shawnee County, Inc.), (Go Topeka), as scheduled below. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide assurance about whether the financial statements are in accordance with the modified cash basis accounting. The budgeted revenue and expense information is presented for supplementary analysis purposes only.

Statement of Assets, Liabilities and Change in Funds-Public - Modified Cash Basis as of December 31, 2012.

Statement of Income and Expense-Comparison to Budget-Public – Modified Cash Basis for the one month and twelve month periods ended December 31, 2012.

Supplemental Schedule of Committed/Pending Incentive Offers and Site Expenditures as of December 31, 2012.

Management is responsible for the preparation and fair presentation of the financial statements and supplemental schedule prepared in accordance with the modified cash basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.-Public.

Mize Houser & Company P.A. Certified Public Accountants

Mige House & Conjuny P.a.

February 7, 2013

BNO:rb:sc Enclosures

Go Topeka, Inc. Statement of Assets, Liabilities, & Change In Funds-Public - Modified Cash Basis December 31, 2012

Assets

Current Assets Cash-Sales Tax Investments-Reserved for incentive/site improver Prepaid Expenses and Other Total Current Assets	ments	1,882,951 4,194,557 16,485 6,093,993
Other Assets	7 009 540	
Land Held for Development	7,998,519	
Total Other Assets		7,998,519
Total Assets		14,092,512
Liabilities and Fund		
DBE Carryover	284,912	
Incentives Liabilities	755,556	
Due to 1st Opp Fund	196,668	
Total Current Liabilities		1,237,136
Fund Balances Opening Fund Balance Excess-Current Year	9,943,843 2,911,533	
		12,855,376
Total Liabilities and Fund Balance		14,092,512

Go Topeka, Inc.
Statement of Income and Expense - Public
Modified Cash Basis
December 31, 2012

Revenue Sales Tax		Cı	urrent Period		•	Year to Date	
Sales Tax - 416,666 (416,666) 5,833,333 5,000,000 833,333 Investment Income (326) 1,250 (1,576) 4,521 (15,000) (10,479) Investment MV Change - - - 131 (15,000) - Other Program Revenue 8,244 (10,498) 5,882,728 (17,372) 5,032,372 (27,371) Total Revenues 7,918 (418,416) (410,498) 5,882,728 (5,032,372) 850,356 Expenses Program Expenses Business Retention 19,186 (26,560) 7,374 (149,570) 217,297 (67,727) 67,727 New Business Attraction 55,848 (70,317) 14,469 (38,817) 761,780 (122,963) 122,963 Workforce Development 33,191 (14,592) (18,600) 99,390 (159,946) 60,556 Government Relations Consultant 1,500 (2,000) 500 (18,049) 21,500 (3,452) Research & Governmt'l Relations 19,004 (13,288) (5,715) 107,237 (124,423) 17,186 Entrepreneurial & Minority Bus Dev 327,451 (24,314) (303,137) 640,720 (34,724) 21,789 (29,100) 7,221		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Sales Tax - 416,666 (416,666) 5,833,333 5,000,000 833,333 Investment Income (326) 1,250 (1,576) 4,521 (15,000) (10,479) Investment MV Change - - - 131 (15,000) - Other Program Revenue 8,244 (10,498) 5,882,728 (17,372) 5,032,372 (27,371) Total Revenues 7,918 (418,416) (410,498) 5,882,728 (5,032,372) 850,356 Expenses Program Expenses Business Retention 19,186 (26,560) 7,374 (149,570) 217,297 (67,727) 67,727 New Business Attraction 55,848 (70,317) 14,469 (38,817) 761,780 (122,963) 122,963 Workforce Development 33,191 (14,592) (18,600) 99,390 (159,946) 60,556 Government Relations Consultant 1,500 (2,000) 500 (18,049) 21,500 (3,452) Research & Governmt'l Relations 19,004 (13,288) (5,715) 107,237 (124,423) 17,186 Entrepreneurial & Minority Bus Dev 327,451 (24,314) (303,137) 640,720 (34,724) 21,789 (29,100) 7,221	Povenue						
Investment Income	Revenue						
Investment MV Change	Sales Tax	-	416,666	(416,666)	5,833,333	5,000,000	833,333
Investment MV Change	Investment Income	(326)	1,250	(1,576)	4,521	15,000	(10,479)
Other Program Revenue 8,244 500 7,744 44,743 17,372 27,371 Total Revenues 7,918 418,416 (410,498) 5,882,728 5,032,372 850,356 Expenses Program Expenses 8 8 8 8 149,570 217,297 67,727 New Business Attraction 55,848 70,317 14,469 638,817 761,780 122,963 Workforce Development 33,191 14,592 (18,600) 99,390 159,946 60,556 Government Relations Consultant Relations 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt'l Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center Signal Silve Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expendiures Capitalized (43		-	-	-	131	_	131
Expenses Program Expenses Business Retention 19,186 26,560 7,374 149,570 217,297 67,727 New Business Attraction 55,848 70,317 14,469 638,817 761,780 122,963 Workforce Development 33,191 14,592 (18,600) 99,390 159,946 60,556 Government Relations Consultant 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt'l Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Less: Site Expenditures Capitalized (435,124) (435,124) (435,124) (770,344) (770,344) (770,344) Total Program Expenses <td>-</td> <td>8,244</td> <td>500</td> <td>7,744</td> <td>44,743</td> <td>17,372</td> <td>27,371</td>	-	8,244	500	7,744	44,743	17,372	27,371
Program Expenses Business Retention 19,186 26,560 7,374 149,570 217,297 67,727 New Business Attraction 55,848 70,317 14,469 638,817 761,780 122,963 Workforce Development 33,191 14,592 (18,600) 99,390 159,946 60,556 Government Relations Consultant 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt! Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - 1 1,733,751 1,733,7	Total Revenues	7,918	418,416	(410,498)	5,882,728	5,032,372	850,356
Business Retention 19,186 26,560 7,374 149,570 217,297 67,727 New Business Attraction 55,848 70,317 14,469 638,817 761,780 122,963 Workforce Development 33,191 14,592 (18,600) 99,390 159,946 60,556 Government Relations Consultant 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt1 Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - * Less: Site Expenditures Capitalized (435,124) (435,124) - (770,344) <td>Expenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Expenses						
New Business Attraction 55,848 70,317 14,469 638,817 761,780 122,963 Workforce Development 33,191 14,592 (18,600) 99,390 159,946 60,556 Government Relations Consultant 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt'l Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - * Less: Site Expenditures Capitalized (435,124) (435,124) - (770,344) (770,344) - - - 1,733,751 1,733,751 - - -	Program Expenses						
Workforce Development 33,191 14,592 (18,600) 99,390 159,946 60,556 Government Relations Consultant Research & Governmt'l Relations 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt'l Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev Small Business Innovation Center Small Busi	Business Retention	19,186	26,560	7,374	149,570	217,297	67,727
Government Relations Consultant 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt'l Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - * Less: Site Expenditures Capitalized (435,124) (435,124) - (770,344) (770,344) - * Total Program Expenses 628,466 316,548 (311,918) 2,722,490 2,936,978 214,488 * Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 * Transfer to Visioning 30,000 0 (30,000)	New Business Attraction	55,848	70,317	14,469	638,817	761,780	122,963
Government Relations Consultant 1,500 2,000 500 18,049 21,500 3,452 Research & Governmt'l Relations 19,004 13,288 (5,715) 107,237 124,423 17,186 Entrepreneurial & Minority Bus Dev 327,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - * Less: Site Expenditures Capitalized (435,124) (435,124) - (770,344) (770,344) - Total Program Expenses 628,466 316,548 (311,918) 2,722,490 2,936,978 214,488 Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 Transfer to Visioning 30,000 0 (30,000)	Workforce Development	33,191	14,592	(18,600)	99,390	159,946	60,556
Entrepreneurial & Minority Bus Dev S27,451 24,314 (303,137) 640,720 564,251 (76,469) Small Business Innovation Center 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - 1,733,751 1,733,751 - 1,733,751 1,733,75	Government Relations Consultant	1,500	2,000	500	18,049	21,500	3,452
Small Business Innovation Center Site/Prospect Support 5,973 3,954 (2,019) 21,879 29,100 7,221 Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - * Less: Site Expenditures Capitalized (435,124) (435,124) - (770,344) (770,344) - Total Program Expenses 628,466 316,548 (311,918) 2,722,490 2,936,978 214,488 General & Administrative Expenses 20,507 22,987 2,480 188,705 209,515 20,810 Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 Transfer to Visioning 30,000 0 (30,000) 60,000 60,000 0	Research & Governmt'l Relations	19,004	13,288	(5,715)	107,237	124,423	17,186
Site/Prospect Support 13,980 9,190 (4,790) 83,422 95,274 11,852 * Incentives & Site Expend - Direct 587,457 587,457 - 1,733,751 1,733,751 - * Less: Site Expenditures Capitalized (435,124) (435,124) - (770,344) (770,344) - Total Program Expenses 628,466 316,548 (311,918) 2,722,490 2,936,978 214,488 General & Administrative Expenses 20,507 22,987 2,480 188,705 209,515 20,810 Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 Transfer to Visioning 30,000 0 (30,000) 60,000 60,000 0	Entrepreneurial & Minority Bus Dev	327,451	24,314	(303,137)	640,720	564,251	(76,469)
* Incentives & Site Expend - Direct	Small Business Innovation Center	5,973	3,954	(2,019)	21,879	29,100	7,221
* Less: Site Expenditures Capitalized Total Program Expenses 628,466 316,548 (311,918) 2,722,490 2,936,978 214,488	Site/Prospect Support	13,980	9,190	(4,790)	83,422	95,274	11,852
Total Program Expenses 628,466 316,548 (311,918) 2,722,490 2,936,978 214,488 General & Administrative Expenses 20,507 22,987 2,480 188,705 209,515 20,810 Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 Transfer to Visioning 30,000 0 (30,000) 60,000 60,000 0	* Incentives & Site Expend - Direct	587,457	587,457	-	1,733,751	1,733,751	-
General & Administrative Expenses 20,507 22,987 2,480 188,705 209,515 20,810 Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 Transfer to Visioning 30,000 0 (30,000) 60,000 60,000 0	 Less: Site Expenditures Capitalized 	(435,124)	(435,124)	-	(770,344)	(770,344)	-
Total Expenses 648,973 339,535 (309,438) 2,911,195 3,146,493 235,298 Transfer to Visioning 30,000 0 (30,000) 60,000 60,000 0	Total Program Expenses	628,466	316,548	(311,918)	2,722,490	2,936,978	214,488
Transfer to Visioning 30,000 0 (30,000) 60,000 60,000 0	General & Administrative Expenses	20,507	22,987	2,480	188,705	209,515	20,810
	Total Expenses	648,973	339,535	(309,438)	2,911,195	3,146,493	235,298
Revenues over (under) Expenses (671,055) 78,881 (749,936) 2,911,533 1,825,879 1,085,654	Transfer to Visioning	30,000	0	(30,000)	60,000	60,000	0
	Revenues over (under) Expenses	(671,055)	78,881	(749,936)	2,911,533	1,825,879	1,085,654

Committed/Pending Incentive Offers and Site Expenditures December 31, 2012 Go Topeka, Inc.

Cash:	2013	2014	2015	2016	2017	2018	<u>Totals</u>
Committed - Performance Based: Alorica Del Monte LB Steel PTMW	90,000 42,000 143,572 255,500	90,000 42,000 71,786	90,000	000'06	90,000	90,000	540,000 126,000 215,358 255,500
Allen Foods Schendel Pest Home Depot	110,334 19,800 153,000	21,600	21,600	0009	3600	1800	110,334 74,400 153,000
Goodyear Mars Escrow - Employment Incentive	132,000 637,500	637,500	637,500	159,375			2,071,875
Total Committed - Performance Based	1,583,706	862,886	791,100	255,375	93,600	91,800	3,678,467
Mars Improvements/Training Incentives (A)	755,556			I			755,556
Total Committed	2,339,262	862,886	791,100	255,375	93,600	91,800	4,434,023
Expected: Site Improvements Confidential Pending Cash Incentives Dev. & Maintenance	100,000	100,000	100,000	100,000	100,000	100,000	0 0 0 9 0 0 0 0
Total Expected	100,000	100,000	100,000	100,000	100,000	100,000	900,000
Total Committed and Expected	2,439,262	962,886	891,100	355,375	193,600	191,800	5,034,023
Under Consideration: Land Acquisitions Confidential Pending Cash Incentives	4,576,538	80,000	205,000	215,000	125,000	125,000	4,576,538 910,000
Total Under Consideration	4,736,538	80,000	205,000	215,000	125,000	125,000	5,486,538
Total Cash	7,175,800	1,042,886	1,096,100	570,375	318,600	316,800	10,520,561
							0
Expected: Confidential Pending Incentives Total Land	750,000 750,000	0	0	0	0	0	750,000

Notes: (A) Portion of Mars Incentive recorded as a liability on the Statement of Assets, Liabilities & Change in Funds

See Accountant's Compilation Report